



ANREV YOUNG PROFESSIONALS THEMATIC EVENT

WEDNESDAY 24 MAY 2017

Sponsored by



Singapore office occupier market trends

ANREV Young Professionals Singapore Working Group is pleased to invite you to a thematic event on 24 May at PwC's offices in Singapore. The event directly follows ANREV Training, which takes place at the same venue. We have organized a panel of experts who will discuss the key trends investors and asset managers should be considering in-line with the evolving Singapore office occupier market. Networking Drinks will follow the discussion.

Details:

- Date : Wednesday 24 May 2017
- Time : 17:45 – 18:30 panel discussion
18:30 – 20:00 networking drinks
- Venue : PwC offices, 8 Cross Street, #17-00, Singapore 048424
- Moderator : **Teo Wee Hwee**, Partner, PwC Singapore
- Panelists : **Aylwin Tan**, Chief Customer Solutions Officer, Ascendas Singbridge
Chris Archibold, Head of Commercial Leasing, JLL
Christopher Smith, Managing Director – Asia Corporate Real Estate,
Manulife Real Estate
- RSVP : events@anrev.org
- Fee : Free of charge for ANREV members and institutional investors.
Penalty of USD50 will be charged to the company for no shows or late cancellations.

Speakers' bio followed



Teo Wee Hwee
Partner
PwC Singapore

Wee Hwee is PwC Singapore's Real Estate Tax Leader specialising in the area of fund structuring, REIT and tax minimisation strategies for real estate and infrastructure investments across Asia Pacific.

He has been with the firm for about 19 years and has advised clients on cross-border transactions including countries such as Australia, China, India, Singapore, Thailand, Japan, Korea, Malaysia, Vietnam, etc.

He is a frequent speaker on real estate tax-related topics and has spoken at several workshops and seminars organised by the Asia Pacific Real Estate Associations, the National University of Singapore and the Real Estate Developers Association of Singapore. Wee Hwee is an Accredited Tax Advisor, the highest level of qualification issued by the Singapore Institute of Accredited Tax Professionals.



Aylwin Tan
Chief Customer Solutions Officer
Ascendas-Singbridge

Mr Aylwin Tan is responsible for formulating and executing marketing and customer engagement strategies for Ascendas-Singbridge, one of Asia's leading business space solutions provider across 28 cities in 9 countries, with assets under management of more than SGD21 billion.

Mr Tan has extensive industry cluster development experience in Europe and Asia for more than 20 years, contributing to many successful government-to-government initiatives as well as private sector projects in Singapore and in the region.

Prior to joining Ascendas, Mr Tan was part of the senior management team at the Economic Development Board (EDB). Amongst his many portfolios, he was a key member involved in charting Singapore's regionalization strategies for Indochina that culminated in the creation of Vietnam-Singapore Industrial Park. He was also actively involved in the China-Singapore Suzhou Industrial Park.

He holds a Bachelor of Engineering (Mechanical and Production) from the National University of Singapore, and completed his Harvard Business School Advanced Management Program in 2012.

Mr Tan is also Singapore's representative to the East Asia Business Council since 2009, and Chairman of RIA Venture Capital.



Chris Archibold
International Director – Head of Commercial Leasing Singapore
JLL

Chris Archibold is responsible for the delivery of transactional and advisory services to our clients. Chris is also a member of the Asia Pacific Markets Executive Committee and Chairs our Global Office Leasing Group.

Chris is a Fellow of the Royal Institution of Chartered Surveyors (FRICS) with over 25 years' experience of advising both occupier clients and developer/investor clients principally in Asia Pacific and in EMEA (Europe Middle East & Africa). Chris has worked for JLL in Asia for over 19 years having lived in Hong Kong for 6 years and Singapore for 13 years.

Education and affiliations

- BSc (Hons), Estate Management, Greenwich University
- Fellow of the Royal Institution of Chartered Surveyors (FRICS)
- Chicago Booth School of Business – Accelerated Development Program (2015)
- INSEAD – Executive Development Program (2007, 2008 & 2016)
- Member of CoreNet Global – Singapore Chapter
- Member of the British Chamber of Commerce



Christopher Smith
Managing Director – Asia Corporate Real Estate
Manulife Real Estate

Christopher Smith is the Managing Director of Asia Real Estate for Manulife. The Asia CRE team is responsible for supporting the strategic goals of the business through the provision of corporate real estate services which includes, among other things, strategic occupancy planning, leasing management, project management, and property and asset management associated with Company's occupation of all owned and leased office locations throughout Asia (excluding Japan).

Chris has been with Manulife since 1989, starting out in the Company's Head Office in Toronto. He then spent 7 years in Washington, DC Real Estate Office overseeing fit-out projects in the Company's DC investment portfolio, before moving to Waterloo, Ontario, Canada, to manage the leasing and design of the Company's facilities across Canada. He then returned to Toronto, where he spent 7 years managing development and major capital improvements projects across North America and in Asia.

Chris relocated to Hong Kong in 2007, to oversee leasing and fit-out projects in Asia. He has been leading Asia Corporate Real Estate team since 2013. Significant projects and transactions include:



	<p>Bangkok HQ renovations (40,000 sf), Jakarta office relocation (200,000 sf), Singapore office strategy and relocation (two sites, totalling 130,000 sf), Hong Kong office relocation (325,000 sf), Shanghai office relocation (110,000 sf), and Kuala Lumpur HQ renovation and office restack (170,000 sf building renovation and 65,000 sf office restack). Most recently Chris managed the team overseeing the fit-out of the Company's new 500,000 sf offices at Manulife Tower, Hong Kong.</p>
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